

The Evergreen Sponsor Package is our introductory event marketing sponsorship designed for a business or individual looking to support a community non-profit, get access to marketing and networking opportunities, and an inclusive ticket package. The Evergreen Sponsorship is an ideal next step for Patron Sponsors looking for more benefits from their package, specifically marketing benefits.

ART UNVEILING SPONSOR

The annual Art Unveiling is held prior to Festival week and showcases the Official NCAF artwork. Sponsorship includes naming rights to this event, product placement, and speaking opportunity.

AZALEA FESTIVAL YOUTH COMMITTEE (AFYC) **SPONSOR**

AFYC aims to develop future leaders by supporting the mission of the North Carolina Azalea Festival. AFYC consists of area high school students that volunteer for NCAF. Sponsorship includes presenting rights, speaking opportunities at select events with AFYC members, and logo on AFYC t-shirts.

AZALEAS ON TOUR PORCH PARADE SPONSOR

The Azaleas on Tour Porch Parade is a tour of decorated porches and windows across the county. Participants register for free to have their business or residence featured on the tour. Sponsorship includes logo on tour website, registration page, yard signs, and promo for the event.

AZALEA SUN RUN HOST SPONSOR

The Azalea Festival Sun Run is an annual timed 5k. Host Sponsorship includes logo on the race website, registration site, and the official race T-shirt. As the Host Sponsor you will also be included in promo for the event.

AZALEA SPRING FASHION SHOW HOST **SPONSOR**

Sponsor is included in print, social, and e-newsletter. Logo is on event website, on event signage, in program, and sponsor is recognized in opening remarks. Sponsor may sell merchandise and have 4 looks on the runway and provide marketing materials in Swag Bags for attendees. Receives 4 Fashion Show tickets.

AZALEA SWEEP SPONSOR

The Azalea Sweep occurs the week prior to the Festival. Volunteers spring clean downtown for our guests' arrival. After the clean-up, there is a party with refreshments. Sponsorship includes naming rights to this event, product placement, and speaking opportunity.

BOXING COMPETITION SPONSOR

The Boxing Tournament is a free, 2-day event showcasing some of the finest boxers from across the country. Sponsorship includes naming rights to this event, product placement, and speaking opportunity.

CELEBRITY RECEPTION HOST SPONSOR

The Celebrity Reception is a luncheon at the Cape Fear Country Club to honor our invited guests. Sponsorship includes one reserved table, professional group photo, and name recognition at entry, photo area, and on formal invitations to Sponsors.

CHEFS' SHOWCASE HOST SPONSOR

Chefs' Showcase is a culinary adventure at the Hotel Ballast featuring world renowned chefs. Sponsorship includes logo on signage at entry and stage, brochure, and website, as well as recognition in welcome speech and social media. Sponsor receives one table with eight seats and pre-event Meet and Greet with the chefs.

CHEFS' SHOWCASE SILENT AUCTION AND VACATION RAFFLE SPONSOR

The Luxury Silent Auction and Vacation Raffle is hosted at Chefs' Showcase. Sponsorship includes recognition on signage, brochure, website, social media, and online bidding site, as well as verbal recognition throughout the event, an opportunity to speak and announce winners, and one table with eight seats and pre-event Meet and Greet with the chefs.



FESTIVAL CONCERT PATRON SPONSOR

A slight upgrade from the Patrons' Package, the Festival Concert Patron Sponsorship includes two (2) 10x3 banners hung at the Festival Concert Series. This partnership includes four extra tickets to each concert in seated section.

FESTIVAL FUN GUIDE SPONSOR

Sponsor receives logo recognition on online map of the downtown area Festival events, that is housed on the Festival website which receives over 700,000 pageviews annually. Sponsor receives name recognition on all marketing/publicity, including large signage at the Street Fair displaying the map.

FIREWORKS SPONSOR

The Festival Fireworks are presented over the Cape Fear River on Saturday night of the Festival. Partnership includes naming rights and company logo on marketing regarding the fireworks.

MARCHING BAND TRAVEL SPONSOR

Marching Bands need help to travel for Parades, even locally. Funds are donated or raised for students to enjoy the opportunity of marching in Parades like the Azalea Festival. This package will provide logo recognition on banners throughout the Parade and four Reviewing Stand Tickets. Not ready to sponsor all Marching Bands? Support one band for \$500!

OFFICIAL ARTWORK SPONSOR

The Official Artwork is commissioned each year by the Festival. This special piece of art is then printed and sold to the public and given as a gift to all sponsors and volunteers. Sponsorship includes recognition on promotion of the piece and on site at the unveiling. Sponsor also may place a promotional flyer or other type of printed marketing item in each sleeve.

PARADE BLEACHER SPONSOR

Sponsor receives recognition on site at all bleacher locations, logo on all bleacher tickets, name recognition on the Parade website page and in live and TV broadcasts at beginning and end of Parade, a 10x10 area on site for marketing, and six Reviewing Stand tickets.

PARADE MARKETING BOOTH SPONSOR

Sponsors have exclusive access to prime area on Parade Route across from Reviewing Stand to promote or sell products during the Parade. Sponsorship includes a 10x10 tent, banner with business name/logo, and ability to distribute info, promotional items, and/or sell products (no open food products allowed).

PARADE PLATINUM PARTNER SPONSOR

Platinum Partners receive a free entry in the Parade, signage on site, name recognition in live and TV broadcasts of Parade at beginning and end, pre-planned promotional commentary during the Parade, and six Reviewing Stand Tickets.

PAST PRESIDENTS' PARTY SPONSOR

The Past Presidents' Party Sponsor is able to promote to Past Presidents and Invited Guests of the Festival and distribute sponsor-produced swag/gift. Sponsor receives recognition on party invitation, on event signage, and is included in President's remarks. Sponsorship includes naming rights to this event.

PATRONS' PARTY HOST SPONSOR

The Patrons' Party is a black tie formal celebration on Saturday night of the Festival to celebrate our Festival sponsors and patrons. Sponsorship includes one reserved table with name recognition at the entry photo area and logo on Formal invitations to Sponsors.





EVERGREEN EVENT SPONSOR | \$4,000 LEVEL

QUEEN'S CORONATION HOST SPONSOR

The Queen's Coronation is a televised event by WWAY. As the Queen's Coronation Host Sponsor, you will be recognized on site at the Coronation as well as recognized in programming.

QUEEN'S COURT SPONSOR

Queen's Court members are historic Azalea Royalty and elite Miss North Carolina candidates. Sponsor is recognized on our website, social media, and e-newsletter regarding the Court. Sponsor also receives recognition at special events like the Parade with logo inclusion on Queen's Float and commentary during the broadcast, and at Celebrity Reception with signage, recognition in speech, and a reserved table with six seats.

QUEEN'S FLOAT SPONSOR

Queen's Float Sponsor is recognized on Parade website, Press Release, and in an e-newsletter. Sponsor receives logo recognition on Float banners, and verbal recognition during Parade. Sponsor also receives 4 Reviewing Stand Tickets.

SANITIZATION SPONSOR

Sanitization Sponsor is included in promotion of sanitization steps during the Festival. Sponsors are recognized on sanitizer and hand washing stations at Events. Sponsor is included in promotion done on our website, social media, and e-newsletters promoting safety measures.

SCHOLARSHIP PAGEANT HOST SPONSOR

The Scholarship Pageant is an annual event in which high school juniors compete for over \$12,000 in scholarships and the title of Azalea Festival Princess. The Host Sponsor is recognized at the entrance of the Scholarship Pageant with special signage or table and logo in Scholarship Pageant booklet and programming.

SCHOLARSHIP PAGEANT PROGRAM BOOK **SPONSOR**

The Scholarship Pageant Program features all contestants, pageant schedule, and other info about the event. Sponsorship includes recognition on the cover and premiere ad space. Sponsor also receives recognition in introduction with special thanks.

STREET FAIR OR CHILDRENS AREA SPONSOR

The Street Fair is our largest public event and has opportunities to sponsor one of our many areas. Reach out to learn more on specific areas this year and how we can integrate your brand in the Street Fair.

TUNES & BLOOMS HOST SPONSOR

Tunes & Blooms is the must be place to listen to local bands for FREE all day. Sponsorship includes logo on Event website, banners and promotion related to the event.

VOLUNTEER PROGRAM SPONSOR

Over 1,000 volunteers execute Festival events. Sponsorship includes logo on volunteer T-shirts, an ad in volunteer newsletters, logo on signage, table at check-in, speaking opportunity at Volunteer Appreciation Party, and opportunity to speak at two Operational Committee Meetings. Sponsor is recognized at Street Fair Command Center, Parade Volunteer check-in, and Azalea Sweep check-in on one 3x10 banner.

YOUTH ART & MIDDLE SCHOOL WRITING CONTEST SPONSOR

The Youth Art & Middle School Writing Contest are two annual contests showcasing the amazing artistic and writing talents of the youth in our community. Over 500 students display their artistic skills in the contests annually. Sponsorship includes naming rights to both contests, sponsor logo on contest applications, and speaking opportunities at the gallery opening.



EVERGREEN SPONSOR | \$4,000 LEVEL

EVERGREEEN SPONSOR BENEFITS

LOGO WITH LINK ON FESTIVAL WEBSITE

The Festival website exceeds 700,000 page views annually.

LISTING ON FESTIVAL E-NEWSLETTER

Over 200,000 e-Newsletters are OPENED annually.

FESTIVAL SPONSOR RECOGNITION IN FOLLOW UP THANK YOU POST

SPONSOR RECOGNITION SIGNAGE

Listing on banner at Street Fair, Event, and various other Festival events.

SOCIAL MEDIA TARGETED FOR SPONSORED EVENT

One (1) tagged post.

SPEAKING OPPORTUNITY AT SPONSORED EVENT

RECOGNITION ON SITE AT EVENT

RECOGNITION ON EVENT PAGES (WEBSITE, OTHER)

RECOGNITION IN PROMOTION RELATED TO YOUR SPONSORED **EVENT**

TICKET PACKAGE

| Thursday Festival Week | Friday Festival Week | SATURDAY FESTIVAL WEEK | Other |
|---|---|---|---|
| 2 TICKETS Celebrity Reception 2 TICKETS Concert A in Seated Section | 2 TICKETS Airlie Luncheon Garden Party (option to purchase an additional 8 while supplies last) | 2 TICKETS Parade Bleachers 2 TICKETS Patrons' Party Gala | 1 LIMITED EDITION COMMEMORATIVE PRINT |
| | 2 TICKETS Concert B in Seated Section | | |

