### **2021 AZALEA FESTIVAL ADVERTISING OPPORTUNITIES**

COMPANY:	DATE:
CONTACT:	PHONE:
ADDRESS:	
CITY/STATE/ZIP:	
EMAIL:	FAX:
AUTHORIZED SIGNATURE:	TITLE:

# AUGUST 2021 AZALEA FESTIVAL FUN GUIDE AD \$500

Advertise your business or sevice in the August 2021 Azalea Festival Fun Guide (FFG). The FFG is an all encompassing map of Festival events highlighting all the fun to be had during Festival week. Over 10,000 are printed and handed out free at various locations. Each ad comes with 2 General Admission Main Stage concert tickets of your choice.

	AZALEA FESTIVAL FUN GUIDE AD BENEFIT:						
AD SIZE: 1.4375" X 1.5208"	AZALEA FESTIVAL FUN GUIDE AD	PRICE	QUANTITY	TOTAL			
	1.4375" X 1.5208" AD	\$500		\$			
	Festival Fun Guide ads are 4-color process and should be submitted as a print-quality PDF to info@ncazaleafestival.org						
	PRINT AD DESIGN (FLAT FEE)	\$50		\$			

## **2021 AZALEA FESTIVAL ONLINE ADVERTISING**

ONLINE ADVERTISING OPPORTUNITIES				PRICE	QUANTITY	TOTAL
WEBSITE: LOGO ON AZALEA FESTIVAL WEBSITE VISITOR'S PAGE				\$500		\$
760,000+ PAGE VIEWS   180,000+ USERS (MAY 1, 2019 – AUGUST 1, 2020) Logo will be placed on the webiste once payment has been received in full.						
SOCIAL MEDIA: 3 SOCIAL MEDIA MENTIONS				\$500		\$
OVER 45,000 FOLLOWERS ACROSS FACEBOOK, INSTAGRAM, TWITTER, PINTEREST, & LINKEDIN Ensure that your post(s) meet the requirements and/or dimensions for that social media outlet.						
PREFERRED SOCIAL MEDIA OUTLET:	FACEBOOK	TWITTER	INSTAGRAM			
Number of Mentions per Outlet:						
E-NEWSLETTERS: E-NEWSLETTER MENTIC	N			\$250		\$
AVERAGE OPEN RATE OF 38% (VS. INDUSTRY AVERAGE OF 20%) 210,515 EMAILS OPENED (MAY 1, 2019 – AUGUST 1, 2020) Images/ads can be up to 800 pixels wide and submitted as JPEG or PNG.						
ONLINE AD DESIGN (FLAT FEE)				\$100		\$

The North Carolina Azalea Festival reserves the right to resize, recrop or otherwise alter ads that are supplied incorrectly. Once this form is turned in to the North Carolina Azalea Festival Office, staff will reach out to coordinate content/scheduling.

AZALEA FESTIVAL



### 2021 AZALEA FESTIVAL DIGITAL SPONSOR SCREENS

Advertise your business or sevice on High Definition LED screen in prime locations throughout the North Carolina Azalea Festival. This opportunity is ideal for branding campaigns, special events, and limited time offers.

DIGITAL ADVERTISING OPPORTUNITIES	PRICE	QUANTITY	TOTAL		
DIGITAL BILLBOARD ADS AT STREET FAIR					
AUDIENCE = 100,00 - 200,000   15+ SCREENS AT VENUE   288 TEN-SECOND AD SPOTS					
ADS RUN <u>ONE</u> DAY	\$900		\$		
ADS RUN <u>BOTH</u> DAYS	\$1,500		\$		
DIGITAL BILLBOARD ADS AT MULTICULTURAL & CHILDREN'S AREA STAGES (SMALLER AREA	AT STREET FAIR)	)			
AUDIENCE = 5,000 LOCAL & VISITING   3+ SCREENS AT VENUE   432 TEN-SECOND AD SPOTS					
ADS RUN <u>ONE</u> DAY	\$250		\$		
ADS RUN <u>BOTH</u> DAYS	\$400		\$		
DIGITAL BILLBOARD ADS AT MAIN STAGE CONCERTS					
AUDIENCE = 100,00 - 200,000   25+ SCREENS AT VENUE   1,632 TEN-SECOND AD SPOTS					
ADS RUN CONCERT A <u>OR</u> CONCERT B	\$500		\$		
ADS RUN CONCERT A <b>AND</b> CONCERT B	\$1,250		\$		
DIGITAL BILLBOARD ADS AT AIRLIE LUNCHEON GARDEN PARTY					
AUDIENCE = 3,000   7+ SCREENS AT VENUE   72 TEN-SECOND AD SPOTS	\$1,000		\$		
		TOTAL	\$		

Payment and ads due by Tuesday, June 1, 2021. All ads should be subitted as a 1920X1080 pixel high resolution JPEG to admin@ncazaleafestival.org. The North Carolina Azalea Festival reserves the right to resize, recrop or otherwise alter ads that are supplied incorrectly. Full payment is due at execution of this contract.

#### **BILLING INFORMATION**

Please make checks payable to **North Carolina Azalea Festival** and return to North Carolina Azalea Festival PO Box 3275 Wilmington, NC 28406. Credit Card orders may be faxed to (910) 794-4651. All tickets are non-refundable and non-exchangeable. It is your responsibility to confirm receipt.

#### TICKET PACKAGES WILL BE READY JULY 19, 2021.

SPONSOR CONTACT NAME					
BUSINESS NAME (IF APPLICABLE)					
PHONE					
		TOT	AL ENCLOSED (	or bill credit card*)	: \$
AUTHORIZED SIGNATURE					DATE
CREDIT CARD (CIRCLE ONE)	MC	VISA	DISCOVER	AMEX	
BILLING ADDRESS					
CITY/STATE/ZIP					
ACCOUNT NUMBER				EXP DATE	SECURITY CODE
The North Carolina Azalea Festival at Wilminaton	Inc. is a non-profit corn	avation classified as a so-	(C)(2) muhlic charity under the	PS code Some contributions may be	charitable in nature

Ine North Carolina Azalea Festival at Wilmington, Inc. is a non-profit corporation classified as a 501(C)(3) public charity under the IRS code. Some contributions may be charitable in nature. Please consult a tax professional for advice about your contribution for tax purposes.



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EMAIL:	FAX:
AUTHORIZED SIGNATURE:	DATE:



DIGITAL BILLBOARD ADS AT STREET FAIR (15+ SCREENS AT VENUE)



DIGITAL BILLBOARD ADS AT STREET FAIR MULTICULTURAL & CHILDREN'S AREA STAGES (3+ SCREENS AT VENUE)



CELEBRATING SINCE 1948

AZALEA FESTIVAL

DIGITAL BILLBOARD ADS AT MAIN STAGE CONCERTS (25+ SCREENS AT VENUE)

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# 2021 AZALEA FESTIVAL DIGITAL MARKETING OPPORTUNITIES

DIGITAL ADVERTISING OPPORTUNITIES A LA CARTE				PRICE	QUANTITY	TOTAL		
SOCIAL MEDIA ADS							1	
AUDIENCE = 40,000+								
3 ADS PROMOTED ON	FESTIVAL			\$500		\$		
SOCIAL MEDIA SITES		TWITTER INSTAGRAM FACEBOOK		2				
LOGO WITH LINK ON	FESTIVAL WEBSITE V	SITOR'S PAGE	1					
AUDIENCE = 300,000+	PAGE VIEWS ANNUALL	Y				\$500		\$
E-NEWSLETTER AD/PH	HOTO WITH LINK							
AUDIENCE = AVERAGE (	OPEN RATE 32.37% (Ind	lustry Average 15	5.5%)			\$250		\$
DIGITAL ADVERTISING	G COMBINATION PACE	CAGES						
DIGITAL BILLBOARD A WITH ONLINE DIGITA								
Digital Billboard Ads at Airlie Luncheon Garden Party	3 Ads Promoted on Festival Social Media Sites	Logo with Festival V Visitor's	Vebsite		irlie Luncheon en Party Tickets	\$1,500		\$
DIGITAL BILLBOARD A SOCIAL MEDIA PACKA		ONCERTS WITH						
Digital Billboard Ads at <b>EACH</b> Main Stage Concert	3 Ads Promoted on Festival Social Media Sites	A 10' X 10' at Concert		Tic	in Stage Concert kets to <b>EACH</b> n Stage Concert	\$2,000		\$
DIGITAL BILLBOARD A FAIR WITH SOCIAL ME			STREET					
Main Stage Conce	rd Ads at <b>EACH</b> rt, Street Fair <b>and</b> iildren's Area Stages	3 Ads Pro on Festiva Media S	ıl Social	Tic	in Stage Concert kets to <b>EACH</b> n Stage Concert	\$2,750		\$
DIGITAL SPONSOR SCI	REEN PACKAGES (BES	г deal!)						
DIGITAL BILLBOARD A AIRLIE LUNCHEON GA			AT					
Digital Billboard Ads at <b>EACH</b> Main Stage Concert	Digital Billboard Ad at Airlie Luncheon Garden Party	EAC	ain Stage Co H Main Sta Luncheon G	ige Con	Γickets to certs <b>OR</b> Party Tickets	\$2,000		\$
DIGITAL BILLBOARD A AIRLIE LUNCHEON GA		ND AT REENS						
Digital Billboard Ads a <b>Days</b> of the Street I		oard Ads at Airlio Garden Party			Luncheon arty Tickets	\$2,250		\$
DIGITAL BILLBOARD A WITH MULTICULTURA				FAIR				
Digital Billboard Ads at <b>EACH</b> Main Stage Concert	of the Street Fa	ir and the Street	Ads at <b>Both Days</b> 2 Main Stage Concert and the Street Fair Tickets to <b>EACH</b> nildren's Area Stages Main Stage Concert			\$2,500		\$
ALL DIGITAL BILLBOA	RDS PACKAGE   50+ S	CREENS   EXCLU	JSIVE SPOT					
Digital Billboard Ads at EACH Main Stage Concert, Both Days of the Street Fair and the Street Fair Multicultural & Children's Area Stages, and the Airlie Luncheon Garden PartyA 10' X 10' Banner at Concert Venue, 2 Main Stage Concert Tickets to EACH Main Stage Concert, and 2 Airlie Luncheon Garden Party Tickets (\$1,500 VALUE!)				\$4,000		\$		
		тс	TAL EN	CLOS	<b>ED</b> (or bill cre	DIT CARD <sup>*</sup> ):	\$	
AUTHORIZED SIGNATURE				DATE	1			
<b>CHECK</b> (made payable	e to: The North Carolina	a Azalea Festival	)		🗌 САЅН		ALL FOR PAYMEN	<b>T</b> (CREDIT CARD)
The North Carolina Azalea Festival a Please consult a tax professional for a			a 501(C)(3) public	c charity u	nder the IRS code. Some co	ntributions may be charita	ble in nature.	