

## EVERGREEN EVENT SPONSOR | \$3,500 LEVEL

The Evergreen Sponsor Package is our introductory event marketing sponsorship designed for a business or individual looking to support a community non-profit, get access to marketing and networking opportunities, and an inclusive ticket package. The Evergreen Sponsorship is an ideal next step for Patron Sponsors looking for more benefits from their package, specifically marketing benefits.

### ART UNVEILING SPONSOR

The annual Art Unveiling is held prior to Festival week and serves as a showcase for the Official North Carolina Azalea Festival artwork. Sponsorship includes naming rights to this event, product placement, and speaking opportunity.

### AZALEA FESTIVAL YOUTH COMMITTEE (AFYC) SPONSOR

The Azalea Festival Youth Committee (AFYC) mission is to develop future leaders of the community by supporting the mission of the North Carolina Azalea Festival. AFYC members are local high school students who fundraise and volunteer for the Festival. Sponsorship includes presenting rights of this group and speaking opportunities/business promotion at select events where AFYC volunteers.

### AZALEA SWEEP SPONSOR

The Azalea Sweep is one of our largest volunteer-driven events that takes place a week before the Festival. Community volunteers join together to “spring clean” downtown before all of our guests arrive. After the Azalea Sweep, all of the volunteers enjoy a party with refreshments. Sponsorship includes naming rights to this event, product placement, and speaking opportunity.

### BOXING COMPETITION SPONSOR

The Boxing Tournament is a free, 2-day event showcasing some of the finest boxers from high-level competition and the military. Sponsorship includes naming rights to this event, product placement, and speaking opportunity.

### CELEBRITY RECEPTION HOST SPONSOR

A luncheon at the Cape Fear Country Club to honor our invited guests. Special features include one table, professional group photo, and name recognition at entry, photo area, and on formal invitations to Sponsors.

### CHEFS' SHOWCASE HOST SPONSOR

The Chefs' Showcase is an epicurean adventure at the Hotel Ballast with special guest chefs. Sponsor receives recognition of Hosting Sponsor at entry way and on stage as well as in welcome speech. Sponsor also receives recognition on brochure, website, event page, and e-invites, as well as social media. Sponsor also receives one table with eight seats as well as access to the pre-event meet and greet with the chefs.

### CHEFS' SHOWCASE VACATION RAFFLE SPONSOR

The Chefs' Showcase is an epicurean adventure at the Hotel Ballast with special guest chefs. Sponsor receives recognition of providing the Vacation Raffle on site at raffle table as well as in brochure. Sponsor also receives recognition on website, event page, and e-invites, as well as social media about the raffle. Sponsor has the opportunity to speak and announce the winner of the drawing on stage. Sponsor receives one table with eight seats as well as access to the pre-event meet and greet with the chefs.

### CONCERT PATRON SPONSOR

A slight upgrade from the Patron's Package; the Concert Patron Sponsorship includes (4) 10x3 banners hung at the Main Stage Concert Series. Additionally, this partnership includes four extra tickets to each Main Stage Concert Series show with Hospitality tickets and VIP Parking.

### FESTIVAL FUN GUIDE SPONSOR

The Festival Fun Guide is our newest marketing tool. It is a giant fold out map showing locations and times of Festival Events as well as other important Festival info, schedule of events, and advertising. Sponsorship of the Festival Fun Guide will give you Presenting Sponsor logo placement on the front of the guide and the largest ad in the guide.

### FIREWORKS SPONSOR

The Festival Fireworks are presented over the majestic Cape Fear River on Saturday night of the Festival. A Fireworks partnership would include naming rights and company logo on marketing pieces mentioning the fireworks.

### HIGH SCHOOL WRITING CONTEST SPONSOR

High School students from across the state are invited to submit either a descriptive essay or poem using a prompt. Sponsorship includes naming rights to this contest, logo placement on the contest application, and speaking opportunity.

### MAIN STAGE RELIEF STATION SPONSOR

The Main Stage Concert Series attracts thousands of people for nationally headlining performers. Be a part of this experience by sponsoring the Restroom Area: partnership includes two 3x10 banners outside the Restroom Area and two banners in the Restroom Area with product sampling ability within the concert grounds. Additionally, this partnership includes four extra tickets to each Main Stage Concert Series show with Hospitality tickets and VIP Parking.



### MAIN STAGE WRISTBAND SPONSOR

Have your logo on all the 21-over wristbands used for one Main Stage Show. We will design in your colors/branding. Main Stage Wristband Sponsor wristbands are good for one show only; have your brand on all Main Stage Shows with a \$7,500 purchase of a Gable Sponsorship Package.

### MARCHING BAND TRAVEL SPONSOR

Marching Bands need help to travel for Parades, even our local bands. Funds are donated or raised for the students to enjoy the opportunity of marching in Parades like the Azalea Festival. This package will provide logo THANK YOU recognition on banners throughout the Parade as well as four Reviewing Stand Tickets at the Parade. *Not ready to sponsor all Marching Bands? Support one band for \$500!*

### MULTICULTURAL STAGE SPONSOR

The Street Fair Multicultural Stage is a 2-day family-friendly celebration where you can experience the best in contemporary and traditional music, dance, and ethnic pageantry from around the world! The Festival of Cultures highlights the rich diversity of cultures that make the Greater Cape Fear Region a delightful place to live. Sponsorship includes naming rights to this event, product placement, and speaking opportunity.

### OFFICIAL ARTWORK SPONSOR

The Official Artwork is commissioned each year by the Festival. This special piece of art is then printed and sold to the public as well as given as a gift to all of our sponsors and volunteers. As the Official Artwork Sponsor you will have recognition on all promotion of the artwork as well as on site at the art unveiling. Sponsor is also able to place in each print sleeve a promotional flyer or other type of printed marketing item giving you access to all who receive a print.

### PARADE BLEACHER SPONSOR

The North Carolina Azalea Festival Parade is televised live each year as well as aired across the state on UNC-TV. As the Parade Bleacher Sponsor you will receive recognition on site at all bleacher locations, logo on all bleacher tickets, name recognition on the Parade web page as well as in live and TV broadcasts of Parade at beginning and end, a 10x10 area on site for marketing, and six Reviewing Stand Tickets.

### PARADE MARKETING BOOTH SPONSOR

Sponsors have exclusive access to a prime area on the Parade Route across from the Reviewing Stand to promote or sell in a 10x10 booth space during the Parade. Sponsorship includes a 10x10 tent, two banners with your business name/logo, and an opportunity to distribute information, promotional items, and/or sell products (no open food products allowed.)

### PARADE PLATINUM PARTNER SPONSOR

The North Carolina Azalea Festival Parade is televised live each year as well as aired across the state on UNC-TV. As a Platinum Partner you will receive free entry in the parade, signage on site, name recognition in live and TV broadcasts of Parade at beginning and end, pre-planned promotional commentary during the Parade, and six Reviewing Stand Tickets.

### PAST PRESIDENTS' PARTY SPONSOR

The Past Presidents' Party Sponsor is able to promote to Past Presidents and Invited Guests of the Festival. Sponsor-produced swag/gift will be handed out. The sponsor will be recognized on the invitation to the party as well as at the event with a special display/signage as well as included in the President's remarks. Sponsorship includes naming rights to this event.

### PATRONS' PARTY HOST SPONSOR

The Patrons' Party is a black tie formal celebration on Saturday night of the Festival to celebrate our Festival sponsors and patrons. Special sponsor features include one reserved table with name recognition at the entry photo area and on formal invitations to Sponsors.

### QUEEN'S CORONATION HOST SPONSOR

The Queen's Coronation is a televised event by WWAY. As the Queen's Coronation Host Sponsor, you will be recognized on site at the Coronation as well as recognized in programming.

### QUEEN'S COURT SPONSOR

The Queen's Court Sponsor will receive recognition of the court through our website, social media, and e-newsletter. Sponsor will also receive recognition at special events such as the Parade with logo inclusion on the Queen's Float and short commentary during the broadcast, as well as at the Celebrity Reception with signage, recognition in speech, and a reserved table with six seats.

### SANITIZATION SPONSOR

The Sanitization Sponsor will be included in all promotion of sanitization steps taken by the Festival to ensure the additional safety of our guests. Sponsors will be recognized on sanitization stations as well as on hand washing stations at events. The sponsor will be included in promotion done on our website, social media, and e-newsletters promoting safety measures.

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CONTINUED ...

### SCHOLARSHIP PAGEANT HOST SPONSOR

The Scholarship Pageant is an annual event for high school juniors where we give away over \$12,000 in scholarships and the title of Azalea Festival Princess. The Scholarship Pageant Host Sponsor is recognized at the entrance of the Scholarship Pageant in the lobby with special signage or table for opportunity to promote. You will also be recognized in the Scholarship Pageant booklet and in Scholarship Pageant programming.

### SCHOLARSHIP PAGEANT PROGRAM BOOK SPONSOR

The Scholarship Pageant is an annual event for high school juniors where we give away over \$12,000 in scholarships and the title of Azalea Festival Princess. The Scholarship Pageant Program highlights all of the contestants as well as the pageant schedule and other information pertaining to the event and advertising. Sponsorship of this program will give you brand recognition on the cover and premiere ad space. You will also be recognized by the MC in the introduction with a special thanks.

### STREET FAIR OR CHILDREN'S AREA ACTIVITY SPONSOR

The Street Fair is our largest public event and includes many areas such as our Children's Area with FREE activities for children including craft projects, educational demos, and entertainment like bounce-houses, train rides, and more! Sponsor one of our activities in the Street Fair; please reach out to learn more on what we are doing this year and how we can integrate your brand whether in the Children's Area or in the main area of the Street Fair.

### VOLUNTEER PROGRAM SPONSOR

Over 1,000 volunteers plan and execute Festival events. Your logo will be included on volunteer T-shirts and an ad or logo included in our volunteer newsletters. Sponsor also receives special recognition at our Volunteer Appreciation Event (catered party with music, food, and drinks for all volunteers after the Festival), including logo on signage, table at event check-in, and speaking opportunity. Sponsor has the opportunity to speak at two pre-Festival Operational Committee Meetings. Also included is recognition at Street Fair Command Center, Parade Volunteer check-in, and Azalea Sweep check-in in the form of one 3x10 banner.

### EVERGREEN EVENT SPONSOR BENEFITS:

#### • LOGO WITH LINK ON FESTIVAL WEBSITE

Your logo with link provided to your company's website, email, or contact information. The Festival website exceeds 700,000 page views annually.

#### • LISTING ON FESTIVAL E-NEWSLETTER

Over 200,000 Festival e-Newsletters are OPENED annually.

#### • ONE COLOR AD IN FESTIVAL FUN GUIDE

The Festival Fun Guide is an event map and schedule filled with all the Festival fun! 10,000 free copies are circulated.

#### • CORPORATE BANNER AND SPONSOR RECOGNITION

Listing on a Street Fair banner and additional signage for sponsored event. Listing included on signage at various other Festival events.

#### • LISTING ON PRINTED PUBLIC SCHEDULE

#### • FESTIVAL SPONSOR RECOGNITION IN FOLLOW-UP THANK YOU AD

#### • SOCIAL MEDIA TARGETED FOR SPONSORED EVENT

#### • SPEAKING OPPORTUNITY AT SPONSORED EVENT

#### • RECOGNITION ON SITE AT EVENT

#### • RECOGNITION ON EVENT PAGES (WEBSITE, OTHER)

#### • RECOGNITION IN PROMOTION RELATED TO YOUR SPONSORED EVENT

### EVERGREEN EVENT SPONSOR TICKET PACKAGE:

THURSDAY FESTIVAL WEEK	FRIDAY FESTIVAL WEEK	SATURDAY FESTIVAL WEEK	OTHER
<b>2 TICKETS</b> Celebrity Reception  <b>2 TICKETS</b> Main Stage Concert A w/Hospitality Suite & VIP Preferred Parking	<b>2 TICKETS</b> Airlie Luncheon Garden Party (Option to purchase eight additional Airlie Luncheon Garden Party tickets while supplies last)  <b>2 TICKETS</b> Main Stage Concert B w/Hospitality Suite & VIP Preferred Parking	<b>2 TICKETS</b> Parade Bleachers – OR – <b>1 PARKING DECAL</b> Azalea Festival  <b>2 TICKETS</b> Patrons' Party Gala	<b>1 UNFRAMED LIMITED EDITION COMMEMORATIVE PRINT</b>



## 2021 EVERGREEN EVENT SPONSOR | \$3,500 LEVEL

- ART UNVEILING SPONSOR
- AZALEA FESTIVAL YOUTH COMMITTEE (AFYC) SPONSOR
- AZALEA SWEEP SPONSOR
- BOXING COMPETITION SPONSOR
- CELEBRITY RECEPTION HOST SPONSOR
- CHEFS' SHOWCASE HOST SPONSOR
- CHEFS' SHOWCASE VACATION RAFFLE SPONSOR
- CONCERT PATRON SPONSOR
- FESTIVAL FUN GUIDE SPONSOR

- FIREWORKS SPONSOR
- HIGH SCHOOL WRITING CONTEST SPONSOR
- MAIN STAGE RELIEF STATION SPONSOR
- MAIN STAGE WRISTBAND SPONSOR
- MARCHING BAND TRAVEL SPONSOR
- MULTICULTURAL STAGE SPONSOR
- OFFICIAL ARTWORK SPONSOR
- PARADE BLEACHER SPONSOR
- PARADE MARKETING BOOTH SPONSOR
- PARADE PLATINUM PARTNER SPONSOR

- PAST PRESIDENTS' PARTY SPONSOR
- PATRONS' PARTY HOST SPONSOR
- QUEEN'S CORONATION HOST SPONSOR
- QUEEN'S COURT SPONSOR
- SANITIZATION SPONSOR
- SCHOLARSHIP PAGEANT HOST SPONSOR
- SCHOLARSHIP PAGEANT PROGRAM BOOK SPONSOR
- STREET FAIR OR CHILDREN'S AREA ACTIVITY SPONSOR
- VOLUNTEER PROGRAM SPONSOR

EVENT TO BE SPONSORED:

COMPANY:

DATE:

CONTACT:

PHONE:

ADDRESS:

CITY/STATE/ZIP:

EMAIL:

FAX:

AUTHORIZED SIGNATURE:

TITLE:

Sponsorship opportunities and exclusivity may vary depending on preexisting national concert tour sponsoring agreements and venue restrictions beyond the control of the Azalea Festival. All Festival advertising and promotion is subject to approval by the North Carolina Azalea Festival Board of Directors.

PACKAGE	LEVEL	QUANTITY	TOTAL
EVERGREEN EVENT SPONSOR	\$3,500 EACH		\$

### BILLING INFORMATION

Please make checks payable to **North Carolina Azalea Festival** and return to North Carolina Azalea Festival PO Box 3275 Wilmington, NC 28406. Credit Card orders may be faxed to (910) 794-4651. All tickets are non-refundable and non-exchangeable. It is your responsibility to confirm receipt.

**TICKET PACKAGES WILL BE READY MARCH 29, 2021.**

SPONSOR CONTACT NAME

BUSINESS NAME (IF APPLICABLE)

PHONE

**TOTAL ENCLOSED (OR BILL CREDIT CARD\*):** \$ \_\_\_\_\_

AUTHORIZED SIGNATURE

DATE

CREDIT CARD (CIRCLE ONE)

MC

VISA

DISCOVER

AMEX

BILLING ADDRESS

CITY/STATE/ZIP

ACCOUNT NUMBER

EXP DATE

SECURITY CODE

The North Carolina Azalea Festival at Wilmington, Inc. is a non-profit corporation classified as a 501(c)(3) public charity under the IRS code. Some contributions may be charitable in nature. Please consult a tax professional for advice about your contribution for tax purposes.

PLEASE SEE OTHER SIDE >



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- **ONE COLOR AD IN FESTIVAL FUN GUIDE**

*The Festival Fun Guide is an event map and schedule filled with all the Festival fun! 10,000 free copies are circulated.*

- **CORPORATE BANNER AND SPONSOR RECOGNITION**

*Listing on a Street Fair banner and additional signage for sponsored event. Listing included on signage at various other Festival events.*

- **LISTING ON PRINTED PUBLIC SCHEDULE**

- **FESTIVAL SPONSOR RECOGNITION IN FOLLOW-UP THANK YOU AD**

- **SOCIAL MEDIA TARGETED FOR SPONSORED EVENT**

- **SPEAKING OPPORTUNITY AT SPONSORED EVENT**

- **RECOGNITION ON SITE AT EVENT**

- **RECOGNITION ON EVENT PAGES (WEBSITE, OTHER)**

- **RECOGNITION IN PROMOTION RELATED TO YOUR SPONSORED EVENT**

## 2021 EVERGREEN EVENT SPONSOR TICKET PACKAGE:

THURSDAY, APRIL 8	FRIDAY, APRIL 9	SATURDAY, APRIL 10	OTHER
<b>2 TICKETS</b> <i>Celebrity Reception</i>	<b>2 TICKETS</b> <i>Airlie Luncheon Garden Party</i> <i>(Option to purchase eight additional</i> <i>Airlie Luncheon Garden Party</i> <i>tickets while supplies last)</i>	<b>2 TICKETS</b> <i>Parade Bleachers</i> – OR – <b>1 PARKING DECAL</b> <i>Azalea Festival</i>	<b>1 UNFRAMED LIMITED EDITION COMMEMORATIVE PRINT</b>
<b>2 TICKETS</b> <i>Main Stage Concert A w/ Hospitality Suite &amp; VIP Preferred Parking</i>	<b>2 TICKETS</b> <i>Main Stage Concert B w/ Hospitality Suite &amp; VIP Preferred Parking</i>	<b>2 TICKETS</b> <i>Patrons' Party Gala</i>	

*A form for purchasing additional tickets to the Airlie Luncheon Garden Party and other Festival events will be sent to your mailing address after all entertainment is announced. At that time you may purchase eight additional Airlie Luncheon Garden Party Tickets at a cost of \$185 (plus tax) without preferred parking. All Festival tickets (including the Airlie Luncheon Garden Party) are only available while supplies last. It is the Festival Office's date of receipt of purchase monies that governs the availability of tickets you desire to purchase.*